

## 2021-22 ANNUAL IMPACT REPORT

# INVESTING IN OUR COMMUNITY

As we reflect back on the 2021-2022 fiscal year, we are grateful for the investment our community has made in Neighbors for the past fifty years. Thank you for trusting us to meet the growing needs in our community.

During the 21-22 year, Neighbors transformed your gifts into food, clothing, financial support and other essential items to serve our neighbors in need. We also invested in our future by upgrading and remodeling our facilities. These investments included some changes that are not visible to most people: a new roof, heating and cooling system, and solar panels. Other changes are extremely noticeable: an expanded food shelf and new Financial Empowerment Center. We made these physical improvements to help secure our future without taking on any debt.

In addition to physical changes, we improved efficiencies and worked to standardize our practices. With these changes, we are able to provide a more consistent and equitable experience for volunteers, clients and staff.

Finally, we want to thank you for amplifying our mission. Your involvement is crucial for us to continue to provide opportunities for our neighbors to thrive. As you read our annual impact report, please consider continuing to support our neighbors in need with a financial contribution to Neighbors today.

In Service,



Beth Baumann, Board Chair



Charlie Thompson, President & CEO

**“Neighbors is like family.”**  
**- Food Shelf Client**



# PROVIDING ESSENTIAL NEEDS



**774,141 LBS  
OF FOOD  
DISTRIBUTED**



To better serve our clients, we committed to providing a variety of nutritious foods in 17 different categories including proteins, fruits, vegetables and items used for cooking at home.



Free, one-on-one personal financial counseling and education.

**41 FINANCIAL  
COUNSELING  
SERVICES  
PROVIDED**



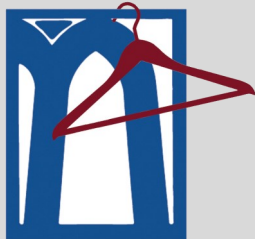
**2  
ACCREDITED  
FINANCIAL  
COUNSELORS®**



Bringing food directly to people in need at satellite food shelf locations.

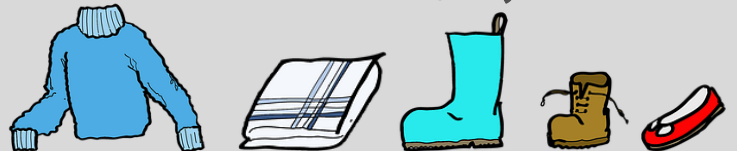
**5  
LOCATIONS**

**ACCESS TO HEALTHY  
FOOD RESOURCES**



Essential items such as clothing, shoes, bedding, towels and kitchenware are given to people in need for **FREE** at our Clothes Closet Thrift Store.

**1,518 FREE VOUCHERS ISSUED  
VALUED AT \$13,074**



**“I think of you all so often—the best, most caring, hardworking and cheerful people. My time there (as a volunteer) meant so much to me. You really do influence people more than you know. So many great services—it’s really something!”**

**- Kathy, Alumni Volunteer**

## LEADERSHIP

Neighbors is governed by a Board of Directors comprised of leaders from the local business community, church partners and civic organizations. Members of the 2020-2021 Board included: Beth Baumann, Board Chair; Anne Johnson, Vice Chair; Scott Nugent, Past Chair; Bill Flatley, Treasurer; Gwendolyn Labovitch, Secretary; John Bennett; Holly Brannan; RJ Cetnarowski; Gloria Contreras Edin; Shari Hansen; Sandra Lee Perez and Jaime Witte. Day-to-day operations were overseen by Neighbors President and CEO Charlie Thompson.

# FINANCIAL REPORT

## FISCAL YEAR

### 2021-2022

"Neighbors not only helps people meet basic needs but also offers services they need to move forward. I'm proud to support an organization that does all of this, and especially one that does so with compassion and empathy." - Jen (Donor)

## ASSETS & LIABILITIES

### CURRENT ASSETS

Cash and Cash Equivalents	\$ 344,231
Certificates of Deposit	\$ 52,764
Pledge Receivables	\$ 14,040
Prepaid Expenses	\$ 29,411
Inventory	\$ 106,876
Other Investments (Reserve)	\$ 43,062
Endowment Fund Investments	\$ 582,147
Property and Equipment (Net)	\$1,844,222
<b>TOTAL ASSETS</b>	<b>\$3,016,753</b>

### LIABILITIES AND NET ASSETS

Current Portion of Long Term Debt	\$ 6,200
Accounts Payable	\$ 21,153
Accrued Salaries & Vacation	\$ 46,673
Refundable Advances	\$ 23,892

Long Term Debt	\$ 39,633
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### NET ASSETS

Designated for Operating Reserve	\$ 43,062
Designated for Endowment Fund	\$ 362,534
Undesignated	\$2,253,993
Total Without Donor Restriction	\$2,659,589
Net Assets with Donor Restrictions	\$ 219,613
<b>TOTAL NET ASSETS</b>	<b>\$2,879,202</b>

### TOTAL LIABILITIES & ASSETS \$3,016,753

CHANGE IN NET ASSETS	\$ (117,300)
Net Assets at Beginning of Year	\$2,996,502
Net Assets at End of Year	\$2,879,202

## EXPENSES

Program Expenses	\$2,837,192
Management and General	\$ 153,111
Fundraising	\$ 76,554
<b>TOTAL EXPENSES</b>	<b>\$3,066,857</b>

## SUPPORT & REVENUE

### SUPPORT

Contributions, Cash and Securities	\$1,094,157
Contributions (In-Kind):	
Food	\$1,567,197
Clothes	\$ 63,937
Other	\$ 2,137
Government Grants	\$ 69,408
Foundation Grants	\$ 212,647
<b>TOTAL SUPPORT</b>	<b>\$3,009,483</b>

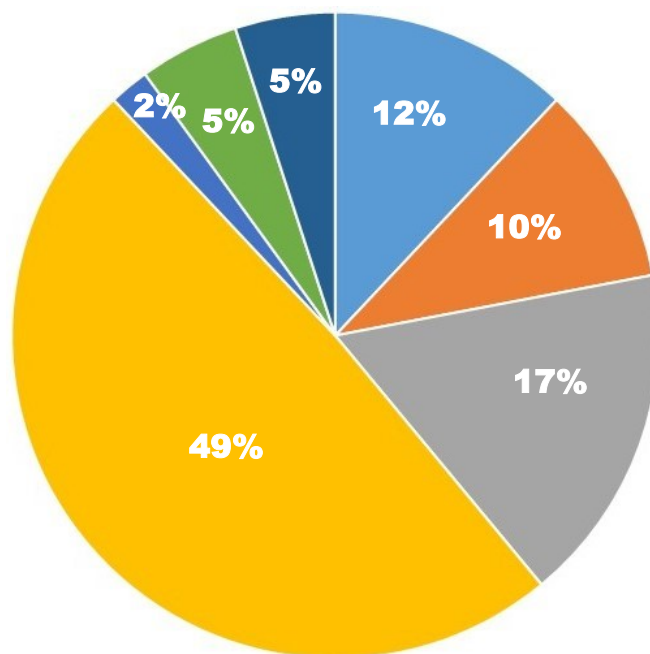
### REVENUE

Investment Income (Loss)	\$ (129,745)
Sales to Public	\$ 69,819
<b>TOTAL REVENUE (Loss)</b>	<b>\$ (59,926)</b>

### TOTAL SUPPORT AND REVENUE \$2,949,557

## BREAKDOWN OF REVENUE

Churches (12%)	Organizations (10%)	Other (2%)
Clothes Closet (5%)	Foundation Grants (17%)	
Individual Households (49%)	Government Grants (5%)	





“Using the food shelf allows me to plan my grocery shopping around what I receive here. The impact has been tremendous. It helps with budgeting on a fixed income.”

- Food Shelf Client

**NEIGHBORS MISSION:**  
Providing opportunities for our neighbors to thrive by connecting volunteers to people in need.

## HUNGER RELIEF PROGRAM IMPACT

Neighbors provides multiple services for our community to access healthy, free food including monthly on-site food distributions, shopping in our food shelf and through Neighbors Express community partner satellite food shelf locations. Below is how many families were served last year.

### *Number of Families Per Hunger Service:*



**225**

**Distributions**



**6,671**

**Food Shelf**



**10,711**

**Express Sites**



**17,607**

**TOTAL FAMILIES**

Neighbors works in partnership with individuals, churches, businesses and community partners to support and serve.

Thank you for your generosity and contributions. For a complete list of financial contributors, visit:

[www.neighborsmn.org/2021-2022-donors/](http://www.neighborsmn.org/2021-2022-donors/)

To learn how you can get involved in our mission, visit:  
[neighborsmn.org](http://neighborsmn.org).

“Our family appreciates your time and generous donations. You can count on us paying it forward.”  
- Holiday Gift Program Recipient

Scan for more info:



Neighbors, Inc. is a 501c(3) nonprofit organization that provides essential services to low-income community members living in Inver Grove Heights, West St. Paul, South St. Paul, Mendota, Mendota Heights, Sunfish Lake and Lilydale.  
Tax ID #41-1360294

**222 Grand Ave West, South St. Paul, MN 55075**

**651-455-5000**

**[neighborsmn.org](http://neighborsmn.org)**

