Dear friends and partners,

When I look back on the past year, much has been accomplished and we are so very grateful for all of your support! Some highlights of the year include:

• We responded to the increasing poverty and changing needs of the community with our services and programs.
• The staff has been streamlined so that more resources can be used in direct services.
• We welcomed new members to our team.

Overall, we served more people in our choice model food shelf than last year and had a record number of people come through the daily fresh produce and bakery area thanks to our remarkable grocery partners!

We are blessed with a foundation of effective programs and services for our neighbors who need help. Each person who comes through our doors has a story as to why they need us – whether it be from the high cost of medical care, rising rent and food costs, low wages or lack of transportation. We are here for people to access the support they need. Our strength of service comes from our amazing volunteers, staff, donors and community partners as we all work toward our mission. We are proud to serve people in need in northern Dakota County and will continue to look toward the future for ways we can increase access to our services and promote inclusion throughout all we do.

Charlie Thompson
President and CEO of Neighbors, Inc.

Our Programs

Neighbors has been refining and adapting our programs for more than 47 years in order to best meet the needs of our community. Our emergency programs aim to reduce the effects of poverty while promoting self-sufficiency and our food programs stabilize hungry families, improve health, and give hope to people during difficult times in their lives. We see first-hand in the people we serve that access to food means being able to be a good parent, employee, student or community member, and reduces disparities among communities. When a person comes to Neighbors for food assistance they are quickly wrapped in a comprehensive effort to ensure they are able to have access to a wide variety of services and programs, beyond just food. For those facing an immediate financial crisis, the emergency grant program provides funds that can be used to prevent eviction or utility shutoff. We also offer vouchers for needed clothing and household items in the Clothes Closet Thrift Store.

Our supportive programs also offer help and hope while simultaneously building community. This includes our transportation program which offers free rides to necessary appointments, the Holiday Gift Program which provides gifts to children and seniors and Come As You Are which organizes social events for adults with developmental disabilities.
Our Impact

Through our programs, we touch the lives of thousands of residents living in northern Dakota County. We asked a few of our clients to tell us how Neighbors has impacted their lives, and they were kind enough to share their stories with us.

“I started coming here 8 months ago when I was living in a homeless shelter. This was the only way we were able to feed our family. A bonus is that thanks to the recipes from the Menu Makers Meal program, I’ve learned how to make some really wonderful meals that my family love and that stretch our food supplies. I often worry about how I will get here and also get the food home. This is so stressful and one time I started to cry while shopping in the food shelf and a volunteer gave me a hug and said, “You’re going to make it through this.” I will never forget her or the kindness she shared with me in that moment of despair in my life.”

“Neighbors makes a huge impact on my family because, unfortunately, two jobs are not enough income for me to feed my family. I come here and get what I need for my family, and the best part of Neighbors for me is the availability of food that my kids like and will eat. Every family worries for their kids. I think a lot about my family but I only want to take what we need and nothing else. The nice volunteers always bring me more because I have a large family - it feels like too much - I feel blessed.”

Our Leadership

As a community-based organization, Neighbors is governed by a Board of Directors comprised of leaders from local businesses, churches and civic organizations. The 2017-2018 Board included:

Brian Counihan, Out-going Chair
Thomson Reuters

Juliette Francis, Chair
Science Museum of Minnesota

Dave Paton, Vice Chair
RBC Wealth Management

Greg Kuntz, Secretary
RE/MAX Specialists

Jodee Paape, Treasurer
Nelson CPAs, LLC

Gloria Contreras Edin
Contreras & Metelska, P.A.

Deborah Engfer
MidWestOne Bank

Holly Ekwochi
Student and former SSP Kaposia Days ambassador

Katie Estes
First Presbyterian Church

Marlene Kazmierczak
Neighbors Volunteer and community member

Gwendolyn Labovitch
Ecolab and former SSP Jaycees President

Tom Leonard
Fury Motors

Ed Nelson
Centro Cristiano Nueva Esperanza (New Hope Christian Center)

Jacob Niewinski
Good Shepherd Lutheran Church

Pastor Leesa Soderlind
Good Shepherd Lutheran Church

Dan Warner
Warner Law Office

Day-to-day operations were overseen by President and CEO Charlie Thompson.

Our Partners

In 1972, volunteers from six local faith communities gathered to address the challenges being faced by many of their neighbors. Those initial meetings led to the creation of Neighbors, Inc. and our faith partners continue to be vital to the organization’s work today.

Also key to the organization’s efforts are the many businesses, civic groups, foundations and individual community members who help us work toward our mission. However, nothing we do would be possible without the hard work and dedication of our volunteers. During this fiscal year, 1,209 volunteers gave 39,902 hours of their time. That is the equivalent of 20 full time employees and has an in-kind value of $1,100,497.16.
Fiscal Year 2017-2018 Finances

**Assets**

**CURRENT**
- Cash and Cash equivalents $171,124
- Certificates of deposit $79,487
- Pledge receivables $1,750
- Prepaid expenses $10,754
- Inventory $190,273
- Endowment fund $478,887
- Investments $45,982
- Property and Equipment $1,558,924
**TOTAL ASSETS** $2,537,181

**Liabilities and Net Assets**

**CURRENT LIABILITIES**
- Accounts payable $21,039
- Accrued vacation $20,303
**TOTAL LIABILITIES** $41,342

**NET ASSETS**
- Unrestricted $2,268,986
- Temporarily restricted $7,240
- Permanently restricted $219,613
**TOTAL NET ASSETS** $2,495,839

**TOTAL LIABILITIES & NET ASSETS** $2,537,181

**Support and Revenue**

- In-kind food donations $1,903,371
- Income (Donations, grants, events) $966,990
- Revenue (Clothes Closet) $119,895
- Investment Income $41,508
**TOTAL SUPPORT & REVENUE** $3,031,764

**Expenses**

- Program $3,044,992
- Management and general $138,241
- Fundraising $69,120
**TOTAL EXPENSES** $3,252,353

Net Assets at beginning of year $2,716,428

Net Assets at end of year $2,495,839

**CHANGE IN NET ASSETS** -$220,589

With the help of its volunteers, Neighbors, Inc. will strive to reduce poverty, promote self-sufficiency, and build community.

Neighbors, Inc. is a 501(c)(3) nonprofit organization located in South St. Paul, providing emergency assistance and supportive assistance programs to low-income community members in the northern Dakota County communities of Inver Grove Heights, South St. Paul, West St. Paul, Mendota Heights, Mendota, Sunfish Lake and Lilydale.
Our Corporate, Community, Business and Foundation Donors

As a nonprofit organization, Neighbors relies on financial support from our community. We are so grateful to all who give to help our neighbors in need. For a list of individual donors, please visit neighborsmn.org/17-18-donors

$75,000 or more
Otto Bremer Trust
Greater Twin Cities United Way

$30,000 - $74,999
Augustana Lutheran Church

$15,000 - $29,999
Richard M Schulze Family Foundation
St. Anthony of Padua’s Friends
Target Foundation
Thomson Reuters Foundation

$10,000 - $14,999
Good Shepherd Lutheran Church
Peace-Shalom Foundation
SpartanNash
St. George Orthodox Church
St. Stephen’s Lutheran Church
Stevens Square Foundation

$5,000 - $9,999
Blue Cross Blue Shield of MN
CHS Inc.
Church of St. Joseph
Church of St. Thomas Becket
Greater Minneapolis Community Connections
South St Paul Lions
Stabilish Foundation Charitable Fund
St. James Evangelical Lutheran Church
Steenberg-Watrud Construction LLC

$2,500 - $4,999
Amazing Grace Lutheran Church
Bethesda Lutheran Church
Church of St. Patrick
Church of St. Peter
Enterprise Holdings Foundation
EQ Shareowners Services
First Presbyterian Church of South St. Paul
MidWest One
Moton Biologics and Sports Medicine
Mount Bethel United Methodist Church
Open Systems Technologies, Corporate Office
RBC Foundation
Sam’s Tobacco
St. Paul’s United Methodist Church
The Medtronic Foundation
Vietnam Veterans of America, Chapter 639

$1,000 - $2,499
Ameriprise Financial Inc.
Binder Heating and A/C
Bituminous Roadways
Contreras Edin & Associates
Croatian Hall
Crown of Life Evangelical Lutheran Church
Cub Foods (Inver Grove Heights)
Davita Dialysis (West St. Paul)
Faith United Methodist Church
Genworth Financial
Grace Christian Reformed Church
Ideal Credit Union
IGH School District #199
Microsoft Matching Gifts Program
Minnesota Community Foundation
Oakdale Community Church
Oxendale’s Market
Pohlad Family Foundation
Protouch Painting, Inc
RBC Wealth Management
Renaissance Charitable Foundation
River Heights Vineyard Church
Riverview Baptist Church
Rotary Club, South St. Paul/IGH
Salem Lutheran Church
Sherman Insurance Agency
South River Street Business Association
South-West Lioness Club
St. John Vianney Church
The Allegro Fund
Thomson Reuters
Travelers
Treasure Island Resort & Casino
United Methodist Women of St. Paul’s UMC
Walmart IGH #5089
Waterous
Western National Mutual Insurance Company

Up to $1,000
010 Innovations
3M Foundation
Advantage Life Chiropractic
Aetna Foundation
AFSCME, Council 5
Albarella Design Inc
Allina Health Community Engagement
American Legion - Abner Rude - Post 481
American Legion Post 424
Antonsen Construction
Avago Technologies
Best Buy
Bremer Bank (South St. Paul)
Bremer Bank (Inver Grove Heights)
BW Systems
Catholic Community Foundation
Charity Bridge Group
Children’s Hospitals and Clinics of Minnesota
City of South St Paul
Clark-Grace UCC
Concordia Lutheran Church
Convent of the Visitation
Coop Restaurant
Dakota County CDA
Dakota County Corrections Department
Dan Grevas Photography
DC & H, Inc.
Deerwood Bank
Destination Massage
Dietz-Kane & Associates
Doug Woog Arena
Dunham’s Food & Drink
Eliasco, LLC
Endris Chiropractic, Inc
Every Event Gives
Federal Hwy Administration
Fury Motors
Gap Foundation
Gateway Bank
Good Shepherd AM Bible Study
Grace Evangelical Lutheran Church
Graco
Green Tree Servicing LLC
Harrison Family Rev. Living Trust
Health Partners Institute
Heartland Credit Union
Henry Sibley Boys Swim & Dive Team
Booster Club
Holy Trinity Catholic Church
IGH Senior Citizens Club
IGH Snowmobile Club
Inver Grove Ford/Lincoln
Inverness Village Senior Living
Johnson & Johnson
Kaposia Convenience Center
Karla Bigham for County Commissioner

Campaign Committee
Key Community Bank
Knights of Columbus
KOMA
Kwik Trip
Lake Superior Consulting
Langer Construction Company
Langer Real Estate Services
Lincoln Center
Lincoln Exteriors Inc.
Local 1833 Retirees Club
Lofton Label Inc.
Lorentz Meats
Luther Memorial Church Women Bible
Group Fellowship
Macson Services, Inc
McKnight Foundation
Mendota Heights UCC
Midwest Showmen’s Foundation
Minnesota Automobile Dealers Association
Minnesota Historical Society
Minnesota Masonic Charities
Mizpah Lodge 191
MN United Snowmobilers Association
Neighbors for Geoff Dittberner
Nelson CPA’s, LLC
O’Halloran & Murphy Company
Old National Bank
Open Your Heart
Paces Tire & Service
Polish American Club
Premier Parking
Quality Auto Care Center
Rich Products Corporation
River Heights Chamber of Commerce
River Heights Clinic of Chiropractic
River Run Team RE/MAX Results
Royal Star Furniture
S&S Tree Service
Saint Paul Winter Carnival
Sexton Printing
Slyme Senior High School
South St. Paul High School
South St. Paul Medallions
Spirit of Hope Catholic Church
St. Anne’s Episcopal Church
St. John Vianney Church Crafters Group
State Farm Insurance (South St. Paul)
Sun Life Financial
Sunshine Ladies
Synergy WellMed
Tapemark
Taurinskas Law Firm, P.A.
Team Calhoun Charitable Trust
Tennis Sanitation
The Rainbow Garden Club
Thomas Spray Family Dental
Thrivent Financial for Lutherans
Timeless Essential Oils LLC
Travel Tags
United Health Care
United Health Group
United Way of Greater Atlanta
United Way of Massachusetts Bay
US Bank Foundation
VFW 295 Auxiliary
Warner Law Offices
Willy Percy Trucking Inc.
Women’s Fellowship of Clark Memorial
United Church of Christ
Xcel Energy Foundation
YourFit Studio
Zinner Family Charitable Fund