



neighbors, inc.

# Building Community

2015 Annual Report

*Jim had been volunteering in the food shelf for about three months when he helped a first-time client shop for food. She was very nervous and stood in front of the bakery shelf for a long time before saying, "I haven't been able to afford this stuff for months." Later, as they approached the end of the aisle near the freezer, she stopped and said, "They asked me upstairs if I missed meals. Of course I have missed meals. I am a mother and my children need to eat." According to Jim, "Suddenly, what we do and the reason we do it came into very sharp focus."*

## Awards & Recognition

Neighbors was named the 2015 Nonprofit of the Year by the Dakota County Regional Chamber of Commerce – an award that recognizes nonprofit organizations that made a notable impact on the quality of life of those living and working in Dakota County.



We also received Blue Ribbon Service Enterprise Certification from the Points of Light Foundation for excellence in our volunteer program. Of the first 330 organizations to complete the certification, we ranked in the top one percent nationally and were the first in Minnesota to receive this recognition.

## From our Executive Director

Community – a group that shares common characteristics and/or interests. It may seem like a simple concept, but it also holds a lot of power. At Neighbors, Inc., we are lucky to be part of a community that is committed to helping people when they need it most – and to providing that help with dignity and respect.

On any given day, our building is full of people who may seem to have little in common with one another. However, within these walls there is a sense of community that ties everyone together and allows us to connect regardless of how different our life experiences may be. That's what makes Neighbors work.

We are proud to serve northern Dakota County and grateful for the generous support we receive to do so. Thank you for helping ensure that everyone in our community has a place to turn when times get tough.

- John Kemp

## Our Programs

With the help of volunteers, Neighbors strives to reduce poverty, promote self-sufficiency and build community. Our programs -- outlined below -- are focused on assisting low-income members in the northern Dakota County communities of Inver Grove Heights, South St. Paul, West St. Paul, Mendota Heights, Mendota, Sunfish Lake and Lilydale.

Emergency assistance – Neighbors provides food, clothing and other assistance to families not able to provide for themselves. Services include vouchers for the Clothes Closet thrift store; holiday assistance for families; nutritional assistance for seniors; a food shelf; and emergency grants for rent, medical prescriptions, utility bills, daycare costs, transportation and other similar emergencies. Neighbors' programs and services are provided by hundreds of volunteers serving thousands of hours annually.

Supportive assistance – Neighbors schedules transportation to medical appointments provided by volunteer drivers; daily reassurance calls to people living alone and follow up checks if needed; and a social program for adults with developmental disabilities.

## 2015 In Review

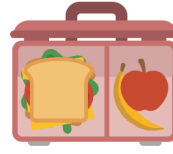
As anticipated, one of Neighbors' greatest challenges in 2015 was maintaining the quantity of food and funds required to continue serving the need in our community. With demand double what it was four years ago, staff and volunteers worked hard to ensure we had the resources available to:



provide food to 15,933 people through the food shelf



distribute 1,643 clothing vouchers



serve 43,752 meals to local kids during the summer



provide 2,122 rides to medical appointments



provide holiday-related assistance to 733 families



offer more than 5,000 referrals to other forms of assistance



organize bi-monthly social events for 150 adults with developmental disabilities

During the past year, we also added an on-site Dakota County Financial Worker one day a week to assist clients in completing MNSure applications and applying for assistance programs through the county.

## Our Impact



1,847 total volunteers

In 2015, Neighbors was able to provide help to members of the community 103,536 times – and that help is vital to those receiving it.

*"My kids were so excited opening their gifts. Watching them brought tears to my eyes. The kids love all their gifts, and my son doesn't even want to sleep. He wants to play day and night with his gifts. We can't thank you enough. These past years have been very difficult for our family... God blessed us during this hard time with people like you! We thank you with all our hearts." – Neighbors' holiday program recipient*



48,510 volunteer hours

*Kelly called on behalf of her brother for a ride to his medical appointment. She often gives him rides herself, but she was going to be out of town for his appointment. Her brother, Greg, suffered a traumatic brain injury a while ago and still struggles with anxiety in addition to his medical concerns. Both Kelly and Greg were a little nervous about setting up a ride with someone he didn't know, but as it turns out, he was getting a ride with a Neighbor! Volunteer driver Michelle called Kelly to confirm all of the details of the ride the day before and was able to ease her mind a bit by answering Kelly's questions and having all the details in order. When Michelle arrived to pick up Greg, he was a little nervous, but she quickly put him at ease with her cheerful, pleasant manner. They had a nice conversation while they were going to and from the medical appointment, and it was a smooth, easy experience. Greg was so impressed that he told his sister how great things went and she called Neighbors to let us know how grateful they both were for Michelle's help! When asked about her experience as a volunteer driver, Michelle wrote, "I am very much enjoying this volunteer position and meeting such wonderful people."*



\$1,119,126 value of volunteer service



## Our Leadership

As a community-based organization, Neighbors' Board of Directors is made up of engaged leaders from local businesses, churches and civic organizations, including:

- Brian Counihan, Chair**  
*Thomson Reuters*
- Juliette Francis, Vice Chair**  
*Science Museum of Minnesota*
- Greg Kuntz, Secretary**  
*RE/MAX Specialists*
- Joe Gullerud, Treasurer**  
*Bester Brothers*
- Pastor Gail Alexander**  
*Faith United Methodist Church*
- Dana Babbitt**  
*Retired So. St. Paul Public Schools Superintendent*
- Pastor Katie Estes**  
*First Presbyterian Church*
- Dr. Tim Felton**  
*Twin Cities Foot & Ankle Clinic*
- John Glieden**  
*Sherman Insurance*
- Tom Leonard**  
*Fury Motors*
- Pastor Ed Nelson**  
*Centro Cristiano Nueva Esperanza*
- Jodee Paape**  
*Jodee Paape & Associates*
- David Paton**  
*RBC Wealth Management*
- Pastor Leesa Soderlind**  
*Good Shepard Lutheran Church*
- Dan Warner**  
*Warner Law Offices*

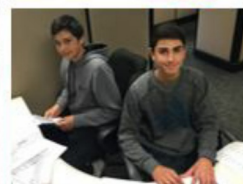
Day-to-day operations are overseen by Neighbors' executive director, John Kemp.



## Our Partners

Established in 1972, Neighbors began when volunteers from six local faith communities came together to help their neighbors suffering from an economic crisis. The philosophy of serving others through the time and talent of volunteers continues today.

In 2015, 1,847 individuals volunteered 48,510 hours to help Neighbors serve the community. In addition, we partner with 30 faith communities along with countless businesses, civic groups and foundations to help us work toward our mission.



## Our 2015 Finances

### Assets

<b>CURRENT</b>	
Cash and cash equivalents	\$415,281
Certificates of deposit	\$52,573
Pledge receivables	\$10,359
Gift certificates	\$6,943
Prepaid expenses	\$1,558
Inventory	\$238,513
<b>OTHER</b>	
Certificates of deposit	\$25,606
Endowment fund	\$427,212
Investments	\$251,333
<b>PROPERTY AND EQUIPMENT</b>	<b>\$1,711,204</b>
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<b>TOTAL ASSETS</b>	<b>\$3,140,582</b>

### Liabilities & Net Assets

<b>CURRENT LIABILITIES</b>	
Accounts payable	\$35,099
Accrued vacation	\$34,134
Fiscal agent liability – St. Paul Foundation	\$201,660
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<b>TOTAL LIABILITIES</b>	<b>\$270,893</b>
<b>NET ASSETS</b>	
Unrestricted	\$2,694,148
Temporarily restricted	\$4,000
Permanently restricted	\$171,541
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<b>TOTAL NET ASSETS</b>	<b>\$2,869,689</b>
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<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$3,140,582</b>

### Support & Revenue

Support	\$3,688,113
Net assets released from restriction	\$12,751
Revenue	\$210,841
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<b>Total support and revenue</b>	<b>\$3,911,705</b>

### Expenses

Program: emergency services	\$3,556,979
Program: supportive services	\$202,691
Management and general	\$120,857
Fundraising	\$60,428
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<b>Total expenses</b>	<b>\$3,940,955</b>

**Change in Net Assets** (\$29,250)

## Our Corporate & Foundation Donors

Neighbors relies on the financial support provided by our community of supporters. Thank you for giving so generously. For a complete list of individual donors, visit [www.neighborsmn.org/2015-donors](http://www.neighborsmn.org/2015-donors)

\$80,000 Otto Bremer Trust	American Bank (St Paul) American Legion - Abner Rude - Post 481 American Legion Auxiliary Unit 424 American Legion Post 424 Antonsen Construction Bester Brothers Bethesda Lutheran Church Women Booya Crew Boy Scout Troop # 248 Bremer Bank (SSP) Bremer Bank (IGH) Bruce A. Hennen & Associates Capital View Cafe Carl & Eloise Pohlad Foundation Chapter H. Peo Church of St Matthew Rosary Society/CCW City of South St Paul Concordia Lutheran Church Convent of the Visitation Crown Mechanical, LLC Crown of Life Evangelical Lutheran Church Dan Grevas Photography Deerwood Bank Endris Chiropractic, Inc. Entira Family Clinic Federal Hwy Administration Federal Publications Seminars Friendly Hills Middle School Gallagher-Hanson Post #295/Ladies Auxiliary Gap Foundation Gateway Bank Glewwe Doors Inc. Good Samaritan Society Nursing Home Graco Gramercy Park Green Tree Servicing LLC HealthPartners Heartland Credit Union Henry Sibley High School Holy Trinity Catholic Church Home Depot Ideal Credit Union (WSP) Ideal Credit Union (North St Paul) Ideal Credit Union & Ideal CU Community Foundation Inc IGH Senior Citizens Club IGH Snowmobile Club IGH Volkswagen Inver Hills Assembly of God Kaposia Convenience Center Kendall's Ace Hardware Kevin J Kraus, LLC Key Community Bank Knights of Columbus Liberty Diversified International Lifeworks Services Inc Linda's Wigs & More Luther Memorial Church Women Bible Group Fellowship Macson Services, Inc Mahoney, Ulbrich, Christiansen, Russ P.A. Mendota Heights UCC Mid Country Bank Midweek Study Club Midwest Family Mutual Insurance Company Midwest Showmen's Foundation Minnesota Automobile Dealers Association Minnesota Community Foundation Minnesota Historical Society Minnesota Masonic Charities Mizpah Lodge 191 Mount Bethel United Methodist Church New Spaces Oakdale Community Church Pine Bend Elementary School Polish American Club Realife Co-Op Red Hot Peppers River Run Team RE/MAX Results	Roof Spec Inc. Rotary Club of WSP/MH Roundbank Insurance Agency Saint Paul Hotel Salem Lutheran Church Women Sanimax South St. Paul High School South St. Paul Medallions South St Paul High School Key Club South St Paul Study Club South-West Lioness Club Sportsman's Guide SSP City Hall/Emp Pop Fund St Anne's Episcopal Church State Farm Insurance (SSP) St George Orthodox Church St John Vianney Church Crafters Group St Paul's United Methodist Church Street Shadows Car Club Sunshine Club Sunshine Ladies Tandem Printing, Inc. Taurinskas Law Firm P A TelecomPioneers The K Foundation The Oral Surgery Center The Sylvia Nadin Vargas Living Trust Thomas Allen Inc Travel Tags United Health Group United Methodist Women US Bank Foundation Wakota Federal Credit Union Warner Law Offices Waterous Wells Fargo Advisors, LLC WeluNet Consulting Western National Mutual Insurance Company Willy Percy, Trucking Inc. Women's Fellowship of Clark Mem United Church of Christ Women of Good Shepherd Woodbury Chorus & Orchestra Workers' Compensation Reinsurance Association XCEL Energy Zinner Family Charitable Fund
\$15,000 – 24,999 Augustana Lutheran Church Good Shepherd Lutheran Church Richard M Schulze Family Foundation Target Foundation Thomson Reuters Foundation		
\$10,000 – 14,999 Union Pacific Foundation		
\$5,000 – 9,999 Blue Cross Blue Shield of MN CHS Inc. Church of St Thomas Becket Greater Minneapolis Council of Churches Peace-Shalom Foundation South St Paul Lions St James Evangelical Lutheran Church		
\$2,500 – 4,999 Albarella Design Inc. Apple Valley American Legion Post 1776 Bethesda Evangelical Lutheran Church Church of St Joseph First Presbyterian Church of South St Paul Grace Christian Reformed Church Inside Edge Commercial Interior Services, LLC Luther Memorial Church MidWest One RBC Foundation Salem Lutheran Church Steenberg-Watrud Construction LLC St Stephens Lutheran Church The Medtronic Foundation Vietnam Veterans of America, Chapter 639		
\$1,000 – 2,499 Amazing Grace Lutheran Church American Veterans Post 1 Ameriprise Financial Inc. Anchor Bank Binder Heating and A/C Bituminous Roadway Church of St Patrick Church of St Peter Clark Memorial UCC Craig-Hallum Capital Group LLC Delta Airlines Evangelical Lutheran Church in America Faith United Methodist Church Girl Scouts MN-WI RV Troop 55636 Kwik Trip Lofton Label Inc. MGM Liquor Warehouse Moms Club of IGH/SSP Protouch Painting, Inc. Quick-Serv License Center Riverview Baptist Church Rotary Club, South St Paul/IGH Sherman Insurance Agency Travelers United Methodist Women of St Paul's United Methodist Church Vivint Walmart Wells Fargo Bank West St. Paul Commercial Club		
Up to \$1,000 3M Foundation AFSCME, Council 5 AFSCME/LOCAL 3139 AFSCME LOCAL 306 Allina Health IGH Clinic All Saints Lutheran Church A Marketing Resource		

*Neighbors' vision is that all people who live in northern Dakota County will have access to the emergency and supportive services necessary to live hopeful, independent lives. We thank you for your gifts in 2015 and hope that you will continue to think of us when determining your charitable contributions in the future.*

*In addition to the monetary and in-kind donations that allow us to serve the community through our various programs, Neighbors is always looking for volunteers. For additional information, visit [www.neighborsmn.org](http://www.neighborsmn.org).*